#### Meeting Date: 2/18/2014 7:00 PM

Location: Flag Plaza--Bicentennial Room (Ebensburg via Video Conference)

#### Participants

Rick Bausher, presiding Ken Volle **Bill Milliron** Dan Urban **Bill Koller** Michael Marks Mick Bolvin John Neuhaus Don Land Vern Smith Jack Boyd Joy Miller Dave Blaushfield Dave Lauer Steve Beemer Joe Milharcic Myke Morrell **Brooke Parker** Brandi Butler Laura Wilkins Darnell Bonner Dan Stover **Clay Shumway** 

# Notes

## OPENING

- Bill Milliron opened with the Pledge of Allegiance
- Rick requested that everyone introduce themselves for new people in attendance

## UPDATES AND STATUS REPORTS

- Opened with a Keith Richards quote about Scouting
- Joy Miller was honored with the Whitney M Young Award last week at the same dinner
- Next Commissioner Basic Training will be on April 12th at Flag Plaza
- Thanks to Bill Koller, Jack Boyde for running Commissioner Basic Training. Also to Dan Urban for Roundtable Commissioner Training.
- April 12th will also be New Unit Unit Commissioner Training.
- June 7th at Camp Seph Mack will be Commissioner Conference/Barbecue
- University of Scouting is scheduled for March 15th at IUP. Includes Commissioner College and Lodge Leadership Development for the OA
- Annual Service Plan
  - February: Charter Presentations
  - March: Uniform Inspections
  - April: Leadership Inventory
- Mining in Society merit badge will launch Feb 24th

- Computers will be replaced by Digital Technology in March
- District Commissioners should be aware of the professionals performance goals. This will help both the professional and the district.
- Journey to Excellence dashboard now includes all districts
  - Some data is self reporting:
    - Fundraising dollars
    - Fundraising Manpower
    - Chartered Organization Visits
    - Unit Status
    - District Committee
    - Cub and Boy Scout Camping
- #1 Priority
  - Commissioner Recruitment!!
  - Potomac District +9
  - Frontier District +3
  - Need suspects and prospects for Conestoga, Mon Valley, Steel City
  - Goal of number of commissioners recruited should be determined by the District Commissioner
- Laurel Highlands Council Numbers
  - Down in units across the board for traditional programs
  - Down in traditional programs across the board
  - Plus in Council/District Adults
  - Plus in Explorers
- Charter Renewal
  - Mon Valley, Conestoga, and Chief Logan are 100%
  - $\circ~$  89% overall excluding Scoutreach and Trailblazer
- 2013 Summary
  - Only 19% of units visited appropriate number of times
  - 41% were not visited at all
- January 2014
  - Mon Valley had 52% of their units visited
  - 14% were visited overall
- Roundtables
  - Scouting's BEST opportunity to Train & Motivate Parents and Leaders
  - Tracking Total Attendance
  - Compare Month to Month
  - Future Tracking: Unit Participation
  - Many Districts missing Roundtable Commissioners
  - Four RT Commissioners attended training
- Unit Health
  - Lost 37 Units Last Year
  - 53 Units in Danger
  - 149 Need Help
- Boys' Life
  - Unit Commissioner
    - Serve at least two 100% BL Units
  - RT Commissioner
    - Present and/or assist in presenting at least five BL roundtable promotion features

- Administrative Commissioners
  - Achieve 25% or more units 100% BL
- Why?
  - Improve reading skills
  - Enhance rank advancement
  - Retention!!

#### TRAINING

- Selecting Quality Leaders
  - What:
    - Proven process for recruiting the best unit leaders
  - $\circ~$  Who:
    - Commissioners train & mentor unit committees
  - Why:
    - Create an orderly process
    - Assure best person is chosen
    - Avoid problems
  - When:
    - As needed
    - Preferably before it becomes urgent
    - More often for Cub Scout Packs
  - Brief the Chartered Organization
  - Train the CO, unit committee and leaders on the process
    - Provide appropriate brochure
    - Answer questions
    - Share the vision
  - Create a Selection Team
  - List and appraise Prospects
    - List all potential candidates
    - Rate each one
    - Get more info if necessary
    - Rank prospects
    - Secure approval from CO
    - Appoint calling team (one member from CO)
  - Make appointment with Prospect
    - Chairman calls prospect
    - Do not try to recruit via phone
    - If asked why discuss a matter of importance to youth in community
    - Confirm date and time and location
  - Meet the #1 Prospect
    - Arrive as group
    - Ask prospect to serve
    - Provide job description
    - Be prepared for objections
    - Be ready with an alternative position
    - Repeat with #2 prospect if necessary...
  - Welcome new leader
  - Train and Mentor
    - Attend first meeting with new leader

- Assure fast start and online training done
- Provide Council/District training dates
- Invite to roundtable
- Follow up regularly
- Venturing is different
  - Same process as Boy Scouts
  - Add "youthful spirit/able to participate in High Adventure activities"
  - Understands teenagers and older youth
  - Knows how to text!!
- Tools
  - LHC Commissioner website
  - Selecting Cub Scout Leadership
  - Selecting Quality Leaders for Boy Scouts

## REPORTS

- Area 4 has had significant gains in registered unit commissioners
- North Side Institutional Church, North Side, April 26th, Scoutreach District will be holding a crossover for all 5th graders and asks that all available units come out and recruit the boys
- Area 2 is struggling due to no roundtable commissioners. Having difficulty with getting people to fill District Committee positions as well.
- Area 6 has a few units in the red that they are working on. A few positions are open including Forbes Trail District Chairman.
- Japeechen district is actively recruiting commissioners, and assign unit commissioners to red units. Also introducing the units to the my.scouting.org tools.
  - UVTS will soon be linked to the my.scouting.org tools.
  - Should be able to use up to date browsers.
- Area 1 reviewed the rechartering status. Dropped 2, one not yet completed. Discussed red and yellow units, and how to address their issues. Talked a little bit about the 2013 unit visit reports.

## COUNCIL UPDATE

- Obviously new Scout Executive, two new states
- University of Scouting, March 15th at IUP, facilities available at Camp Seph Mack
- Charters are mailed to the Unit Leader of record, and also copies of every members card. Please ask USE's for certificates to present to the unit or chartered organization.
- Boys' Life awards--Please recognize your unit commissioners by the end of the month.
- Roundtable and district meeting dates are in your packet. Please let us know if things change.
- District charters are going to be the Key 3's responsibilities. Need the copies of the charter.
- Starting January 2015, 60 day lapse period will not be in effect for charter renewals.

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